

Jeffrey Smith

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MANAGEMENT PROFESSIONAL/DYNAMIC LEADER

Dedicated and diligent Management Professional with comprehensive process and vendor management, manufacturing knowledge. Leads in a dynamic, caring style and actively supports a progressive organization in optimizing results. Over 15 years of experience in team management and project administration. Has a strong desire to learn, lead, and help others grow and succeed.

CORE COMPETENCIES

Project Management – Cost, Quality, and Delivery Improvements – Strategic Sourcing – Vendor Contract Negotiations – Team Building – Team Management – Sourcing and Development Support – Import/Export Expertise - Problem-Solving/Conflict Resolution – Industrial Truck Experience

PROFESSIONAL EXPERIENCE

Professional Trucking School 2022

- Enrolled in school to gain hands on supply chain delivery knowledge

Crafco 2018-2021

Equipment Materials Manager

- Demand Planning in SAP, resulting in 99% on-time delivery for global and national shipments
- Inventory Management, with outcomes of 98% inventory accuracy for all products
- Import/Export of product and sales.
- Stabilized pricing on purchased parts by utilizing blanket purchase orders
- Reduced lead times on electrical parts by entering agreement with vendor to stock finished product

Van Marcke Trade Supply 2016-2018

Inventory Control Manager/Project Manager

- SAP implementation
- Designed a warehouse and location number system in SAP
- Implemented a daily schedule control for receiving in SAP
- Implemented Vendor Metrics to track deliveries
- China Import

Bright International Corp. 2014-2015

Supply Chain Manager/SAP Project Manager

- Designed SAP to fit the 5-year business plan
- SAP implementation from end to end
- ERP Change Management
- Built a quality system in SAP
- Managed a team of 14 employees
- Customer Service

Plexus Worldwide 2014

Warehouse Manager

- Transitioned Warehouse to a new location
- Designed a new warehouse layout and completed the permitting process
- Managed a staff of 35 employees
- Process Improvements implemented to keep up with high growth
- Shipped a company record of 26,449 orders in one day
- Implemented a cardboard recycling program to save money and the environment

Hemisphere GNSS, Inc. 2013

Supply Chain Manager

- Import (China)/Export
- Established new warehouse in Arizona from the ground up.
- Negotiated Contracts with Vendors and Transportation Companies
- Introduced metrics for the supply chain
- Managed a Staff of Warehouse employees, Buyers, and NPI Manager

Hybrid Designs and Associates, LLC 2012

Supply Chain Manager

- Vendor Management
- Strategic Sourcing
- Contract Negotiations
- Inventory Control
- Placed Purchase orders to suppliers
- Reduced past due orders by several million

Honeywell, 2008 to 2012

Lead ISC Project Manager (Aerospace)

- Worked a project to move product to Mexico
- Managed several projects to reduce cost of goods and freight
- Implemented a Supplier Communication Board for eight sites to measure supplier performance
- Developed and implemented a SIOP process across Honeywell manufacturing Sites
- Identified Aftermarket Critical Part Shortages and revenue risk through weekly meetings and designed a process to reduce past due customer orders by \$7M
- Communicated demand to suppliers through a monthly forecast
- Transitioned inventory from one distribution center to another to reduce operating cost
- Reduced LT for global customers by establishing a customer specific bank
- Supporting role for SAP across several Sites

EDUCATION, CERTIFICATION AND TRAINING

BA Degree in Business Administration
Major in Management
Baker College, Flint Michigan
Magna Cum Laude

Six Sigma Black Belt

COMPUTER SKILLS

SAP, JD Edwards, EPICOR and other ERP software, Microsoft Suite